



JAN112011

QUICK LINKS

Lubestream
HiCORP

CONTACTS

Technical Service Hotline
All Brands **1.877.445.9198**

CUSTOMER SERVICE HOTLINES:

Conoco
1.800.640.1956 

Phillips 66
1.800.822.6457 

76 Lubricants
1.888.766.7676 

Kendall
1.800.368.7128 



Dear ConocoPhillips Lubricants Marketer,

As previously announced at the ConocoPhillips Lubricants Marketer Conference, we will consolidate the 76-, Conoco- and Phillips 66-branded API CI-4 Plus 15W40 mainline heavy duty engine oils into the tri-branded FAMILY Super HDII 15W40 and branded monograde products into the tri-branded FAMILY T5X® Heavy Duty monograde offerings. In addition, we will discontinue the 76 Guardol QLT® 30, 40 & 50 and Conoco Power-D 30, 40 & 50 monograde products.

The new, tri-branded BULK materials will be available at our plants starting January 17, 2011, and the packaged materials will be available on or after that date as a rolling change when the old packaged inventory is run out. The materials' change is summarized below and is shown in more detail within the downloadable table available by [clicking here.](#)

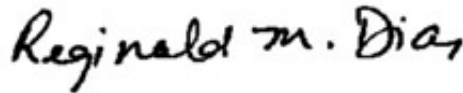
CURRENT MATERIAL-TO BE DISCONTINUED	TRI-BRANDED REPLACEMENT MATERIAL
76 T5X® HEAVY DUTY 15W40 CONOCO HD FLEET SUPREME 15W40 PHILLIPS SUPER HDII 15W40	FAMILY SUPER HDII 15W40
76 T5X® HEAVY DUTY 10W CONOCO HD FLEET SUPREME 10W PHILLIPS SUPER HDII 10W	FAMILY T5X® HEAVY DUTY 10W
76 T5X® HEAVY DUTY 20W20 CONOCO HD FLEET SUPREME 20W20 PHILLIPS SUPER HDII 20W20	NO REPLACEMENT IN THIS VISCOSITY GRADE
76 T5X® HEAVY DUTY 30 CONOCO HD FLEET SUPREME 30 PHILLIPS SUPER HDII 30	FAMILY T5X® HEAVY DUTY 30
76 T5X® HEAVY DUTY 40 CONOCO HD FLEET SUPREME 40	FAMILY T5X® HEAVY DUTY 40

PHILLIPS SUPER HDII 40	
76 T5X® HEAVY DUTY 50 CONOCO HD FLEET SUPREME 50 PHILLIPS SUPER HDII 50	FAMILY T5X® HEAVY DUTY 50
CURRENT MATERIAL-TO BE DISCONTINUED	
76 GUARDOL QLT® 30, 40 & 50 CONOCO HC POWER-D 30, 40 & 50	NO REPLACEMENT

This is mostly a branding change which is not expected to cause any disruption in product conversion. The new tri-branded FAMILY product may be used as a rolling change in all applications where the discontinued product was previously used. For handling BULK, there is no need to clean the tanks while transitioning to the new FAMILY product.

Should you have any questions about the change, please contact your Marketer Sales Representative.

Sincerely,



Reggie Dias
Director, Commercial Products

- ARCHIVES**
- News On Lubes
- Direct Connect
- Kendall Kmail
- Conoco The Capsule
- 76 Lubricants On the Ball
- Phillips 66 The Shield

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